

Total Quality Consulting, Inc.

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Sales Comparison Report

Profit Center : All Centers
Service Writer : All Service Writers
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Sales	12/1/2005 to 12/31/2005	12/1/2006 to 12/31/2006	\$ Change	% Change
Parts				
Taxable	\$0.00	\$234.87	\$234.87	0 %
NonTaxable	\$23,225.68	\$24,003.55	\$777.87	3.35 %
Total Parts Sales	\$23,225.68	\$24,238.42	\$1,012.74	4.36 %
Labor				
Taxable	\$0.00	\$0.00	\$0.00	0 %
NonTaxable	\$29,350.67	\$28,779.90	(\$570.77)	-1.94 %
Total Labor Sales	\$29,350.67	\$28,779.90	(\$570.77)	-1.94 %
Sublet				
Taxable	\$0.00	\$0.00	\$0.00	0 %
NonTaxable	\$1,984.87	\$1,132.45	(\$852.42)	-42.95 %
Total Sublet Sales	\$1,984.87	\$1,132.45	(\$852.42)	-42.95 %
Total Sales	\$54,561.22	\$54,150.77	(\$410.45)	-0.75 %
Sales Include Discounts	(\$33.54)	(\$138.26)	(\$104.72)	312.22 %
Gross Profit				
Cost				
Labor/Sublet	\$12,226.89	\$11,697.47	(\$529.42)	-4.33 %
Parts	\$13,250.62	\$14,374.44	\$1,123.82	8.48 %
Profit				
Labor/Sublet	\$19,108.65	\$18,214.88	(\$893.77)	-4.68 %
Parts	\$9,975.06	\$9,863.98	(\$111.08)	-1.11 %
Total	\$29,083.71	\$28,078.86	(\$1,004.85)	-3.46 %
Other Charges				
Shop Supplies	\$906.54	\$863.10	(\$43.44)	-4.79 %
Sales Tax :	\$0.00	\$0.00	\$0.00	0 %
Other Taxes/Fees	\$0.00	\$0.00	\$0.00	0 %
Credit Charges	\$0.00	\$0.00	\$0.00	0 %
Total Other Sales	\$906.54	\$863.10	(\$43.44)	-4.79 %
R.O. Summary				
Gross Sales	\$55,467.76	\$55,013.87	(\$453.89)	-0.82 %
Number of Invoices	163	163	0	0.00 %
Average Per Invoice	\$340.29	\$337.51	\$-2.78	-0.82 %