

Total Quality Consulting, Inc.
PO Box 969
Whitefish, MT 59937
(406) 862-8023

Itemized Sales Report

Profit Center : All Centers
 Service Writer : All Service Writers
 For the Period 12/1/2006 to 12/31/2006

Printed on 10/19/2007 at 12:14:31PM

Parts Sales

Department	Units	Cost	Sale	Profit	Margin
ACC AIR CONDITIONING	59	\$433.35	\$814.69	\$381.34	46.81%
ACS ACCESSORIES	1	\$40.33	\$89.53	\$49.20	54.95%
BAT BATTERY	4	\$47.56	\$84.75	\$37.19	43.88%
BEL BELTS & HOSES	44	\$345.53	\$829.71	\$484.18	58.36%
BRA BRAKES	34	\$1,667.89	\$2,782.81	\$1,114.92	40.06%
COO COOLING SYSTEM	66	\$935.06	\$1,712.03	\$776.97	45.38%
DEA DEALER PARTS	44	\$2,186.46	\$3,214.17	\$1,027.71	31.97%
DRI DRIVE TRAIN	25	\$417.77	\$699.05	\$281.28	40.24%
ELE ELECTRICAL	24	\$807.59	\$1,420.34	\$612.75	43.14%
ENG ENGINE/PARTS	50	\$871.05	\$1,756.99	\$885.94	50.42%
EXH EXHAUST SYSTEM	4	\$304.77	\$512.89	\$208.12	40.58%
FIL FILTERS	79	\$452.03	\$1,006.37	\$554.34	55.08%
FLU FLUIDS	150	\$267.87	\$433.05	\$165.18	38.14%
FUE FUEL SYSTEM	39	\$511.61	\$1,152.84	\$641.23	55.62%
HEA HEATING	3	\$91.54	\$190.98	\$99.44	52.07%
IGN IGNITION PARTS	126	\$946.04	\$2,126.47	\$1,180.43	55.51%
LAM LAMPS & BULBS	9	\$14.76	\$38.54	\$23.78	61.70%
MIS MISCELLANEOUS	24	\$230.06	\$373.25	\$143.19	38.36%
OIL OIL & FLUIDS	244	\$366.52	\$519.89	\$153.37	29.50%
STA STARTING & CHARGING	6	\$519.83	\$923.56	\$403.73	43.71%
SUS SUSPENSION/STEERING	17	\$655.91	\$1,076.13	\$420.22	39.05%
TRA TRANSMISION	40	\$1,352.65	\$2,393.04	\$1,040.39	43.48%
Core Charges	0	\$0.00	\$0.00		
Taxable Parts Discounts			\$0.00		
Non Taxable Parts Discount			(\$39.81)		
Totals	1,092.00	\$13,466.18	\$24,111.27	\$10,645.09	44.15%

Labor and Sublet Sales

	Jobs	Hours	Cost	Sale	Profit	Margin
Taxable Labor :	0	0	\$0.00	\$0.00	\$0.00	
Non Taxable Labor :	907	483	\$10,864.53	\$28,743.35	\$17,878.82	62.20%
Taxable Sublet :	0	0	\$0.00	\$0.00	\$0.00	
Non Taxable Sublet :	19	0	\$791.91	\$1,132.45	\$340.54	30.07%
Tax Labor Discount :				\$0.00		
Non Tax Labor Disc :				(\$98.45)		
Non Tax Sublet Disc :				\$0.00		
Non Tax Sublet Disc :				\$0.00		
Totals	926.00	483.00	\$11,656.44	\$29,777.35	\$18,120.91	60.85%

Menu Sales

Department/Category	Jobs	Part Cost	Labor Cost	Sale	Profit	Margin
MAN MAINTENANCE SERVICES	3	\$0.00	\$41.03	\$135.00	\$93.97	69.61%
DEA DEALER PARTS	0	\$53.36	\$0.00	\$0.00	(\$53.36)	
ELE ELECTRICAL	0	\$104.23	\$0.00	\$0.00	(\$104.23)	
FUE FUEL SYSTEM	0	\$433.56	\$0.00	\$0.00	(\$433.56)	
FIL FILTERS	0	\$13.98	\$0.00	\$0.00	(\$13.98)	
MIS MISCELLANEOUS	0	\$4.65	\$0.00	\$0.00	(\$4.65)	
STA STARTING & CHARGING	0	\$151.99	\$0.00	\$0.00	(\$151.99)	
ENG ENGINE	0	\$12.39	\$0.00	\$0.00	(\$12.39)	
COO COOLING SYSTEM	0	\$6.95	\$0.00	\$0.00	(\$6.95)	
	3.00	\$781.11	\$41.03	\$135.00	(\$687.14)	-508.99%

Taxes and Fees

Tax/Fee	Sale
Supply Charges	\$863.10
TIRE TAX	\$127.15
	\$990.25
Total :	\$55,013.87